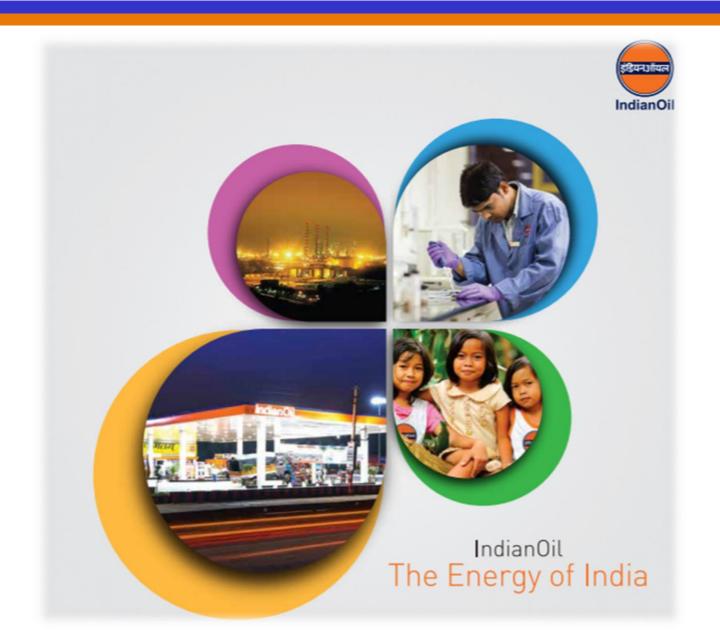




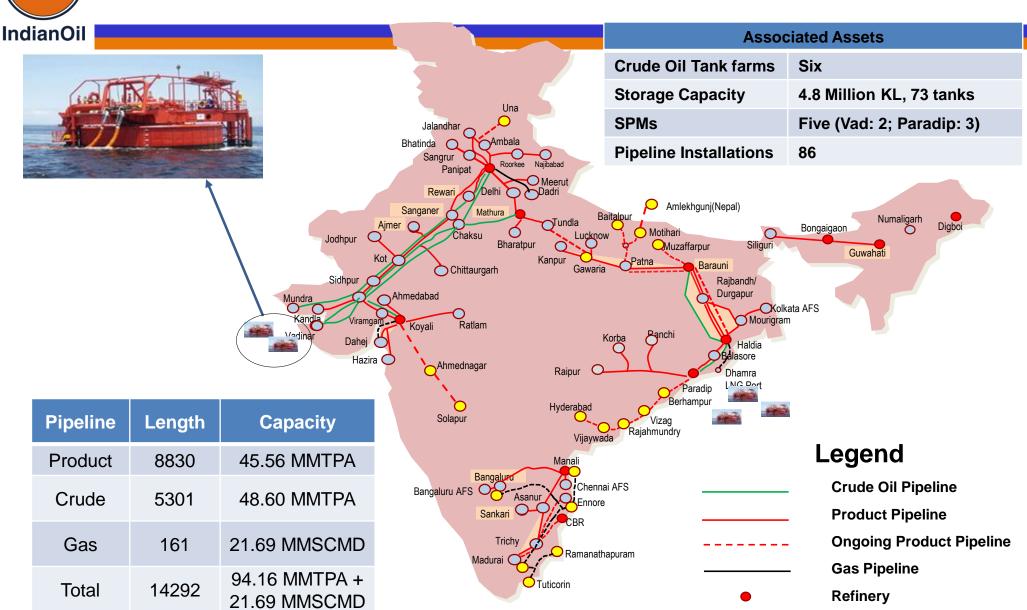


Indian Oil Overview





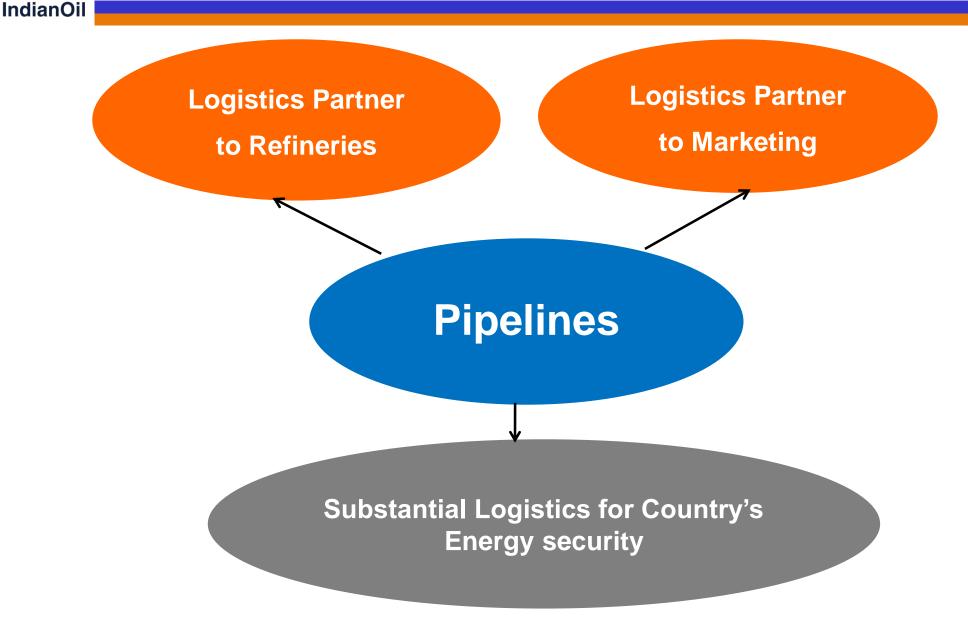
Assets and Reach



INDIAN OIL CORPORATION LIMITED, PIPELINES DIVISION

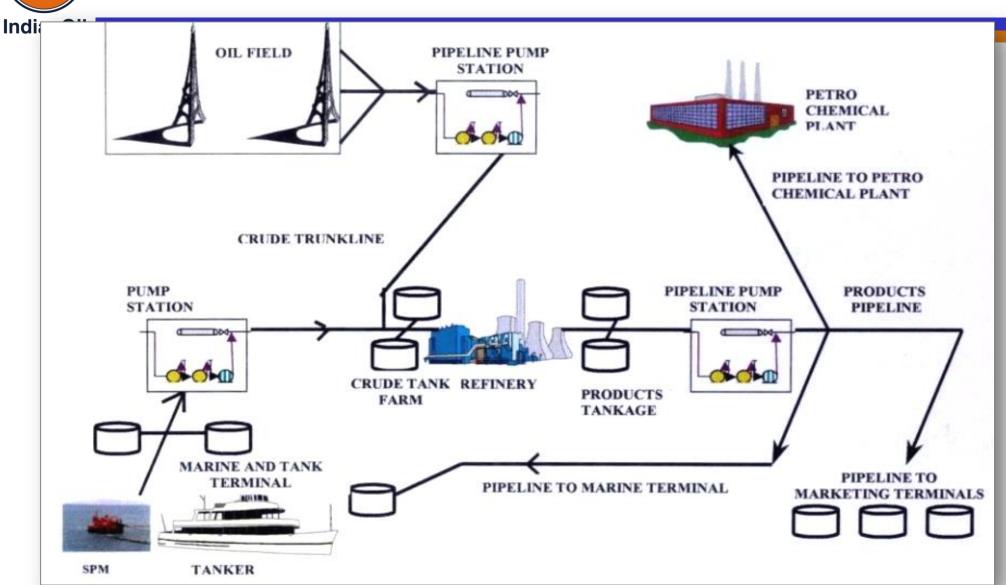


Pipelines – as a Logistics Partner





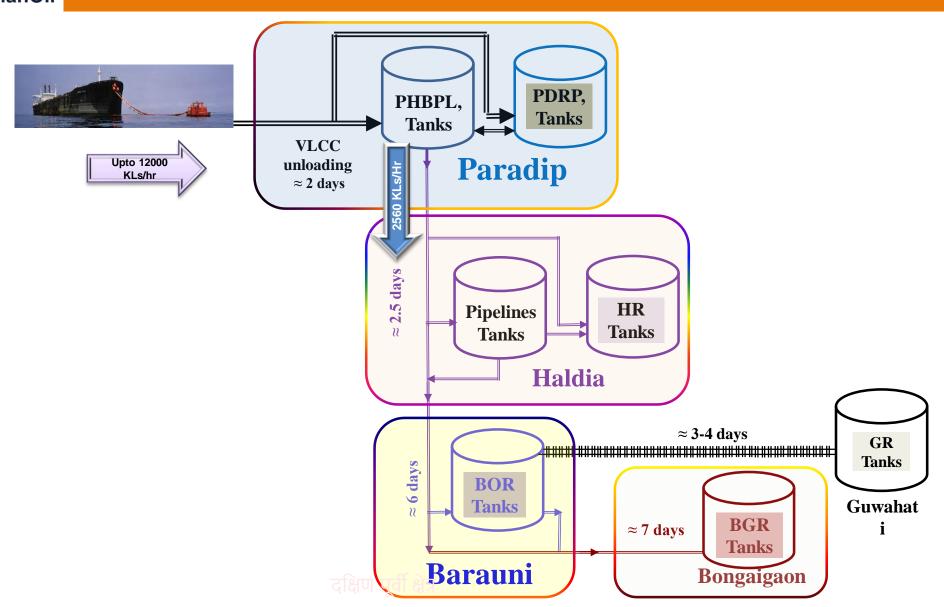
Typical Pipeline Network





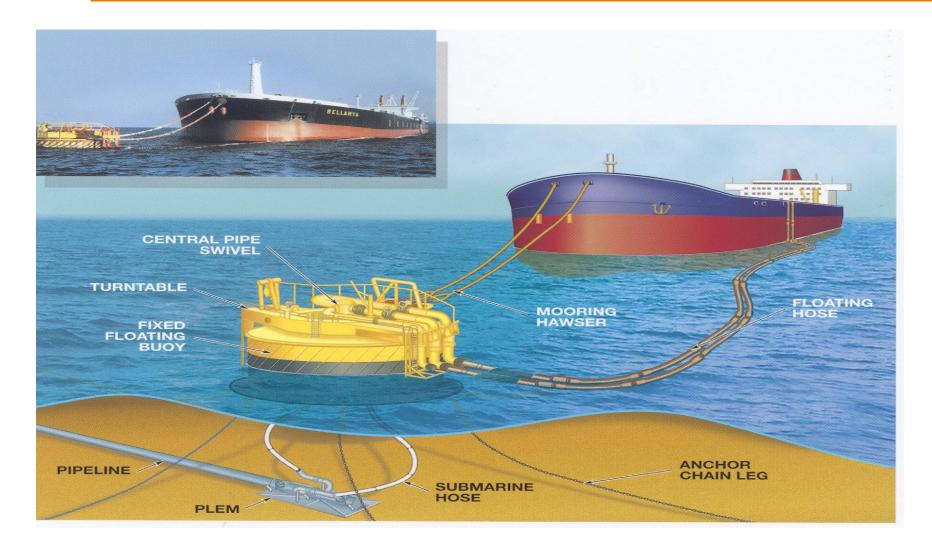
PHBPL Process Flow Diagram

IndianOil





Single Point Mooring (SPM) System





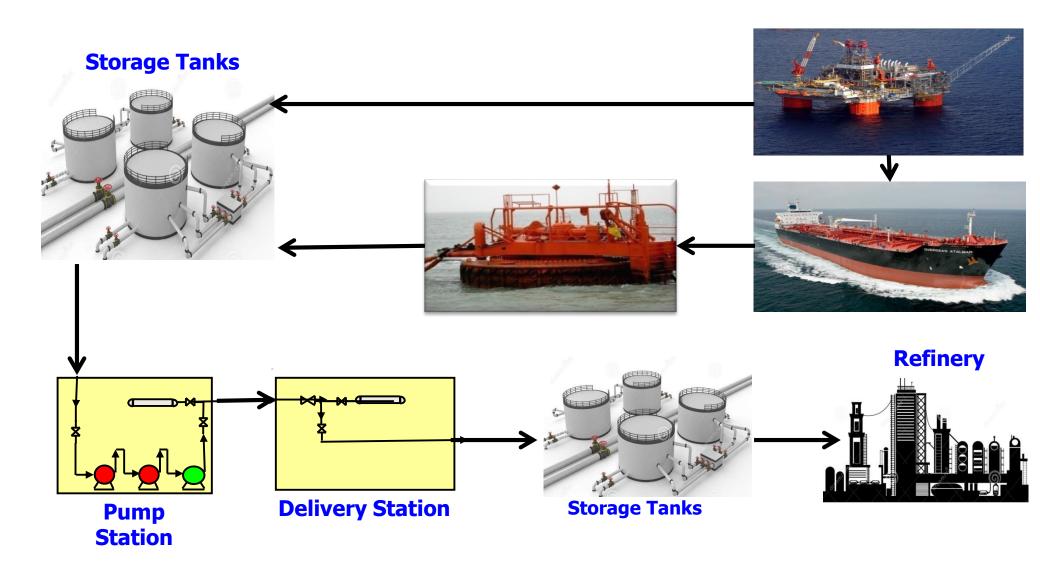
SPMs of IOCL



- **❖** India's 1st SPM was by IOCL at Vadinar in 1978
- **❖** Vadinar SPM in use for more than 40 years
- **❖ IOCL commissioned** 1st SPM at Paradip in open waters on east coast of India for VLCC berthing in 2008 and additional 2 nos of SPMs in 2012.
- **❖** Successfully operating SPMs at Paradip in all weather conditions

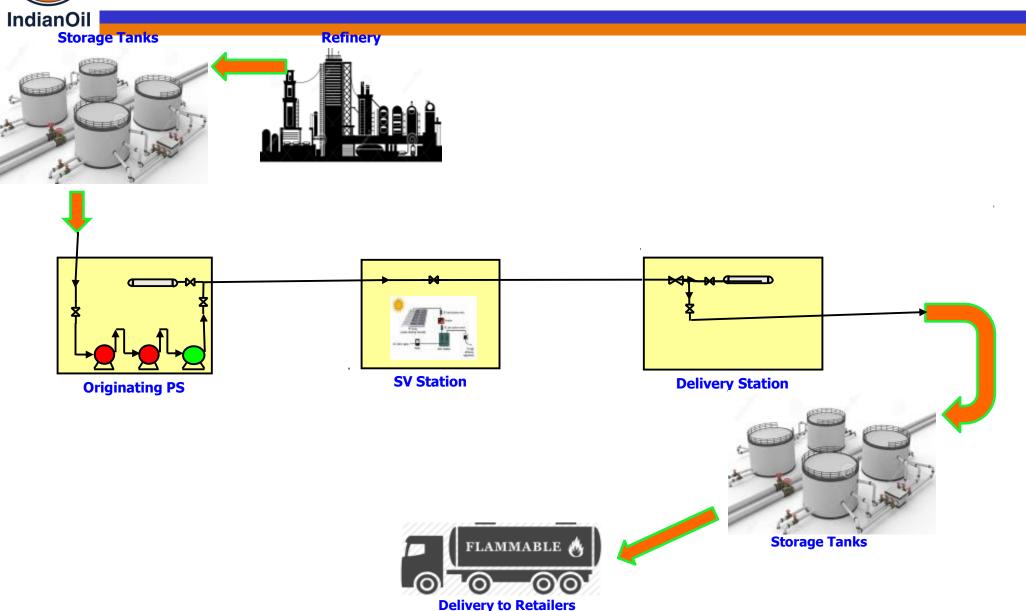


Typical Supply Chain: Crude Oil



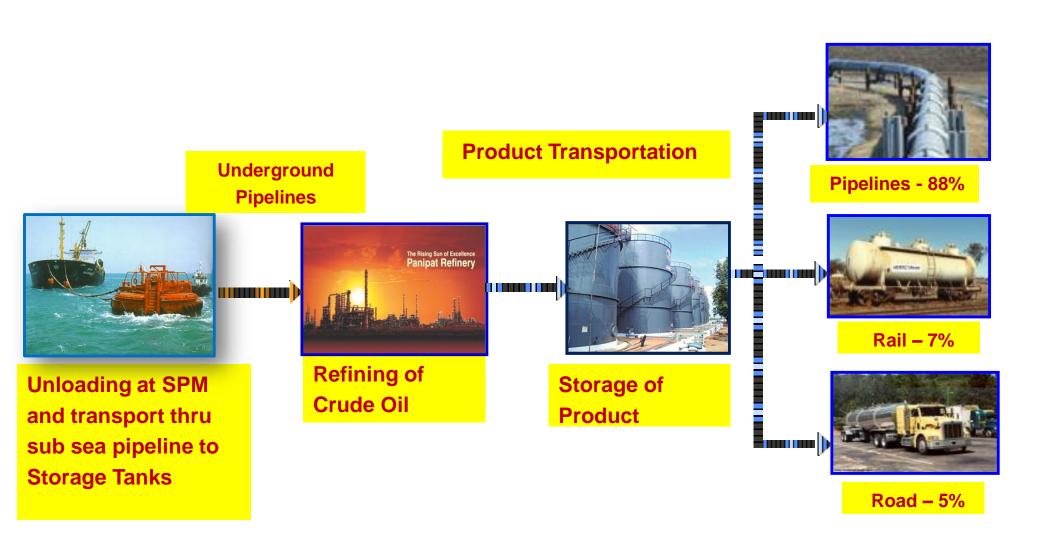


Pipeline Supply Chain- Petroleum Products





Supply Chain-Product





IOCL's Crude Oil Source

Importing Crude from Across the Globe



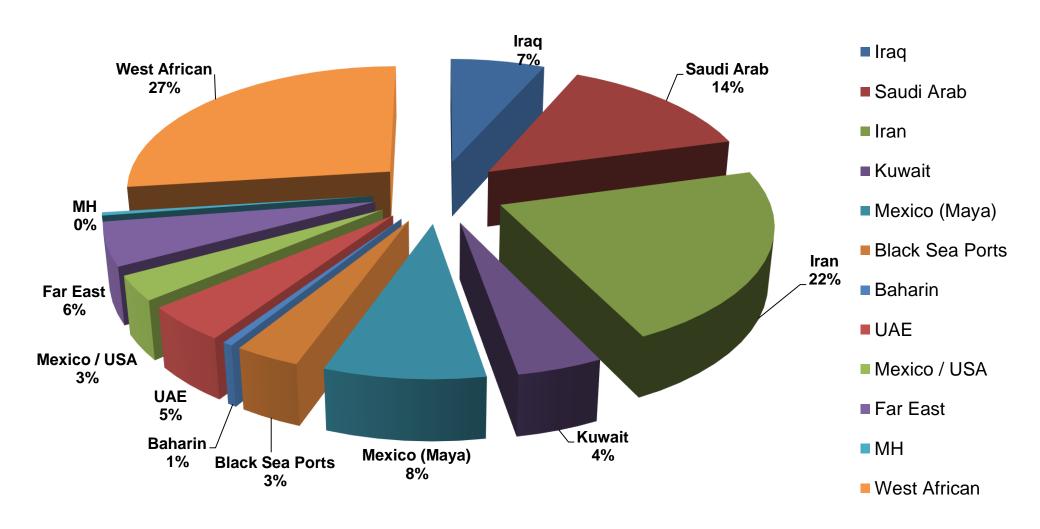
Total crude oil import: 63.79 MMT (including 7.74 MMT for CPCL)

Figures for FYE 2017

Source: Company Filing



Paradip Crude Oil Basket - 2018-19



New crude types like West Midlands, LLS, Eurofisk from USA have been handled at Paradip



Crude Oil Transportation

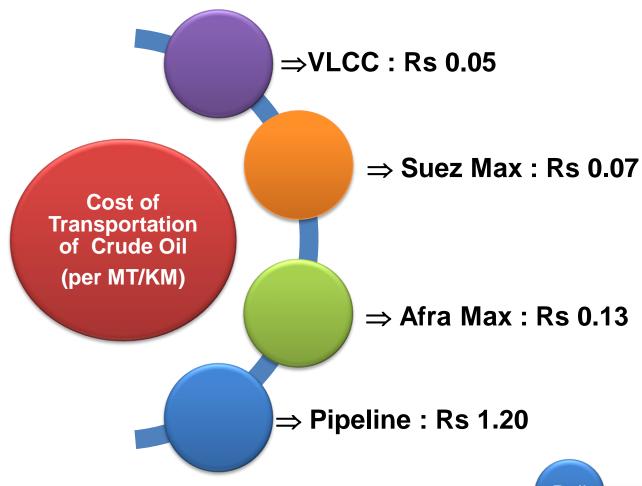




- Bulk transportation of crude oil over long distance is normally done by Tankers as cost of ocean transport is the lowest
- To minimize cost of Transportation of crude oil over long distance, Very Large Crude Carriers (VLCC) is preferred wherever draft permits
- VLCCs can carry about 270 TMT of crude oil during a laden voyage
- Laden VLCCs have draft of about 21 m and required > 28 m for maneuvering
- Single Point Mooring (SPM) system located at water depth of > 30 m can be used for berthing of VLCCs



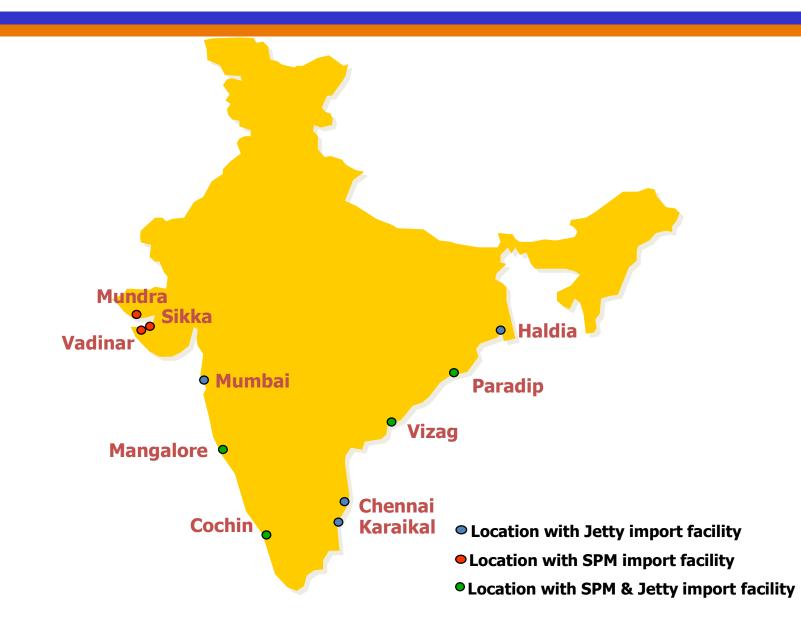
Crude Oil Transportation – Cost Economics



Rail Road Rs 4.5



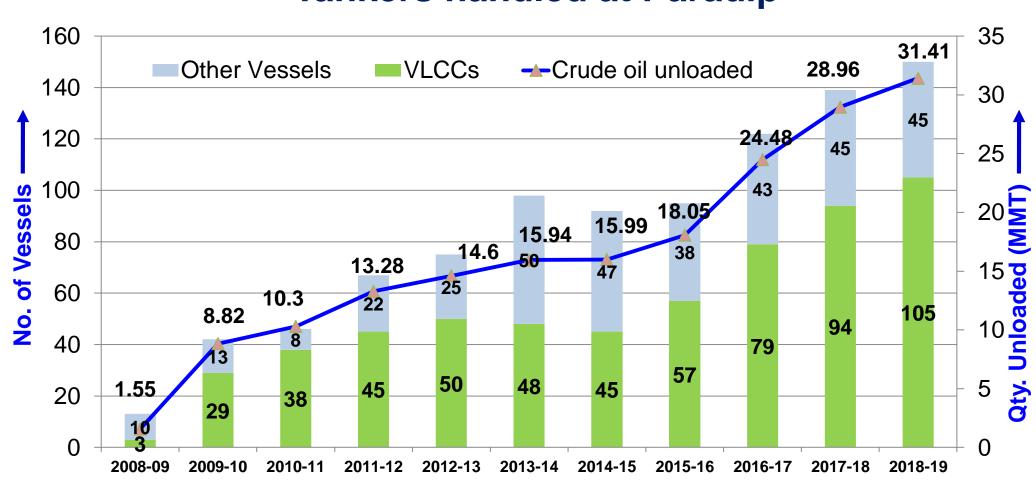
Crude Oil Receipt Locations - India





Operational Performance

Tankers handled at Paradip





Paradip Operation

Crude oil import at Paradip has increased from 1.5 MMT in 2008-09 to about 31MMT in 2018-19

The VLCC share in terms of quantity is more than 82%, which is one of the best in the industry

Lighterage at sea and Jetty add significant cost to the crude oil input cost

Use of smaller vessels (MR, LR II) for bulk crude oil transportation is costly

Energy gateway to eastern, north eastern and central India

Meeting crude oil requirement of Paradip, Haldia, Barauni, Bongaigaon and Guwahati refineries



